

**Special Olympics North Carolina, Inc.**  
**Report on Audits of Financial Statements**  
**for the years ended December 31, 2019 and 2018**

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## CONTENTS

	<u>Page(s)</u>
Independent Auditors' Report	1
Financial Statements:	
Statements of Financial Position	2
Statements of Activities	3
Statements of Functional Expenses	4
Statements of Cash Flows	5
Notes to Financial Statements	6-14



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### Independent Auditors' Report

To the Board of Directors of  
Special Olympics North Carolina, Inc.

We have audited the accompanying statements of financial position of Special Olympics North Carolina, Inc. as of December 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Special Olympics North Carolina, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*MPCCompany LLP*

March 17, 2020

Special Olympics of North Carolina, Inc.  
 Statements of Financial Position  
 December 31, 2019 and 2018

<u>Assets</u>	<u>2019</u>	<u>2018</u>
Current assets:		
Cash and cash equivalents	\$ 1,282,464	\$ 1,466,418
Marketable securities	5,639,319	4,655,826
Receivables:		
Promises to give, net	12,830	25,805
Special Olympics, Inc.	101,904	87,112
Contributions and grants	156,522	60,474
Sales tax receivable	38,642	31,859
Total receivables	<u>309,898</u>	<u>205,250</u>
Prepaid expenses	56,379	20,959
Inventories	34,122	32,547
Total current assets	<u>7,322,182</u>	<u>6,381,000</u>
Property and equipment:		
Office equipment and technology	101,253	100,284
Furniture and fixtures	20,827	21,788
Vehicles	57,131	53,672
Program equipment	54,412	54,412
Leasehold improvements	26,802	26,138
	<u>260,425</u>	<u>256,294</u>
Less accumulated depreciation and amortization	176,036	170,141
Property and equipment, net	<u>84,389</u>	<u>86,153</u>
Investments - deferred compensation	<u>26,037</u>	-
Security deposits	<u>5,395</u>	<u>5,395</u>
Total assets	<u>\$ 7,438,003</u>	<u>\$ 6,472,548</u>

The accompanying notes are an integral  
 part of the financial statements.

<u>Liabilities and Net Assets</u>	<u>2019</u>	<u>2018</u>
Current liabilities:		
Current obligations under capital lease	\$ 7,427	\$ 6,877
Accounts payable trade	100,374	137,288
Due to Special Olympics, Inc. - planned giving collaborative	-	10,545
Accrued compensation	87,591	74,776
Deferred compensation	51,037	25,000
Total current liabilities	<u>246,429</u>	<u>254,486</u>
Noncurrent liabilities:		
Obligations under capital lease, excluding current maturities	20,490	27,916
Deferred rent	179,415	189,627
Total noncurrent liabilities	<u>199,905</u>	<u>217,543</u>
Net assets:		
Without donor restrictions:		
Undesignated	6,311,697	5,423,547
Designated by the Board for athlete development	576,972	576,972
	<u>6,888,669</u>	<u>6,000,519</u>
With donor restrictions:		
Purpose restrictions	103,000	-
	<u>103,000</u>	<u>-</u>
Total net assets	<u>6,991,669</u>	<u>6,000,519</u>
Total liabilities and net assets	\$ <u>7,438,003</u>	\$ <u>6,472,548</u>

Special Olympics of North Carolina, Inc.  
 Statements of Activities  
 for the years ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Changes in net assets without donor restrictions:		
Revenues and gains (losses):		
Sponsorships	\$ 1,310,676	\$ 1,499,980
In kind sponsorships	2,205,995	2,210,031
Special events	2,012,658	1,887,904
Individual sources	1,112,767	1,016,372
Grants	661,006	662,250
Net investment return (loss)	951,880	(271,982)
Gain (loss) on disposal of equipment	(23)	240
Net assets released from restrictions	<u>-</u>	<u>125,000</u>
Total revenues and gains (losses)	<u>8,254,959</u>	<u>7,129,795</u>
Expenses:		
Programs and games	6,301,988	6,362,329
Fundraising	873,240	874,645
Management and general	191,581	177,176
Total expenses	<u>7,366,809</u>	<u>7,414,150</u>
Increase (decrease) in net assets without donor restrictions	<u>888,150</u>	<u>(284,355)</u>
Changes in net assets with donor restrictions:		
Special events	50,000	-
Individual sources	18,000	-
Grants	35,000	-
Net assets released from restrictions	<u>-</u>	<u>(125,000)</u>
Increase (decrease) in net assets with donor restrictions	<u>103,000</u>	<u>(125,000)</u>
Changes in net assets	991,150	(409,355)
Net assets, beginning of year	<u>6,000,519</u>	<u>6,409,874</u>
Net assets, end of year	\$ <u>6,991,669</u>	\$ <u>6,000,519</u>

The accompanying notes are an integral part of the financial statements.

Special Olympics of North Carolina, Inc.  
 Statements of Cash Flows  
 for the years ended December 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Cash flows from operating activities:		
Changes in net assets	\$ 991,150	\$ (409,355)
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Depreciation and amortization expense	26,984	29,996
(Gain) loss on disposal of property and equipment	23	(240)
Realized and unrealized (gain) loss on investments	(761,324)	463,376
Changes in assets and liabilities:		
(Increase) decrease in assets:		
Receivables	(104,648)	326,511
Prepaid expenses	(35,420)	(10,570)
Inventories	(1,575)	(8,332)
Investments - deferred compensation	(26,037)	-
Increase (decrease) in liabilities:		
Accounts payable	(36,914)	29,761
Due to Special Olympics, Inc. - planned giving collaborative	(10,545)	(79,238)
Accrued compensation	12,815	2,853
Deferred compensation	26,037	25,000
Net cash provided by operating activities	<u>80,546</u>	<u>369,762</u>
Cash flows from investing activities:		
Sales (purchases) of marketable securities, net	(222,169)	(177,953)
Proceeds from sale of property and equipment	-	14,931
Capital expenditures	(25,243)	(16,997)
Deferred rent	(10,212)	(6,358)
Net cash used in investing activities	<u>(257,624)</u>	<u>(186,377)</u>
Cash flows from financing activities:		
Principal payments of capital lease obligations	(6,876)	(11,908)
Net cash used in financing activities	<u>(6,876)</u>	<u>(11,908)</u>
Increase (decrease) in cash and cash equivalents	(183,954)	171,477
Cash and cash equivalents, beginning of year	1,466,418	1,294,941
Cash and cash equivalents, end of year	\$ <u>1,282,464</u>	\$ <u>1,466,418</u>
Supplemental disclosure of cash flows information:		
Cash paid for interest	\$ <u>2,443</u>	\$ <u>1,659</u>
Supplemental disclosure of noncash investing and financing activities:		
Capital lease obligation for new office equipment	\$ <u>-</u>	\$ <u>38,571</u>

The accompanying notes are an integral  
 part of the financial statements.

Special Olympics North Carolina, Inc.  
Notes to Financial Statements  
December 31, 2019 and 2018

1. ORGANIZATION

Special Olympics North Carolina, Inc. (the Organization or SONC) is a nonprofit corporation authorized and accredited by Special Olympics, Incorporated (SOI). The Organization was established in 1971 to contribute to the physical, social and psychological development of citizens with intellectual disabilities through successful experience in sports training, health programs and competition. Based on information collected for the Special Olympics 2019 Global Athlete Census, SONC involves approximately 40,000 athletes throughout North Carolina in 20 sports. The accompanying financial statements include the activities of the Special Olympics North Carolina, Inc. headquarters (accredited US program office) and all affiliated units located throughout North Carolina. All North Carolina affiliated units are owned and operated under the direction of the Organization's chapter office.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The financial statements of SONC are prepared on the accrual basis of accounting and in accordance with the principles contained in the audit and accounting guide, *Not-for-Profit Entities*, published by the American Institute of Certified Public Accountants.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all investments with original maturity of 90 days or less to be cash equivalents. At December 31, 2019 and 2018, there were cash deposits of \$1,154,298 and \$1,241,069 in excess of amounts insured by the Federal Deposit Insurance Corporation.

Investments

The Organization records investment purchases at cost, or if donated, at fair value on the date of the donation. Thereafter, investments are reported at their fair values in the statements of financial position. Net investment return (loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized gains and losses, less external investment expenses.

Receivables

Receivables are stated at the amount management expects to collect from outstanding balances. Based on experience, management believes that the entire amounts are fully collectible. Therefore, no allowance for doubtful accounts has been recorded. In the unlikely event that an outstanding balance could not be collected, it would be written down with a charge against bad debt expense and a credit to the receivable balance. Promises to give receivables consist of promises made through consumer and business telemarketing campaigns recorded based on historical collection rates.

Receivables that are expected to be collected within one year are recorded at net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on these amounts are computed using interest rates applicable to the years in which the contributions are unconditionally committed.



Special Olympics North Carolina, Inc.  
Notes to Financial Statements  
December 31, 2019 and 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Inventories

Inventories at December 31, 2019 and 2018 consist of medals awarded during competitions and souvenirs. Inventories are stated at the lower of cost (first-in, first-out) or market.

Property and Equipment

Expenditures for property and equipment are stated at cost. Donated property and equipment is recorded at fair value at the date of receipt. Equipment under capital lease is stated at the lower of the present value of minimum lease payments at the beginning of the lease term or fair value of the equipment at the inception of the lease. Depreciation and amortization is provided over the estimated useful lives of the respective assets using the straight-line method. Equipment under capital lease and leasehold improvements are amortized on the straight-line method over the shorter of the lease term or the estimated useful life of the asset. The estimated useful lives range as follows:

Equipment and technology	3- 5 years
Furniture and fixtures	7 years
Vehicles	5 years
Leasehold improvements	3-10 years

Expenditures for repairs and maintenance are charged to expense as incurred. Upon disposition of property and equipment, the related asset and accumulated depreciation and amortization accounts are removed and any gain or loss is reflected in the statement of activities for the period. Depreciation and amortization expense for the years ended December 31, 2019 and 2018 was \$26,984 and \$29,996, respectively.

Net Assets

Net assets, revenues, support, and gains are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The Board of Directors has designated, from net assets without donor restrictions, net assets for carrying out programs in sports training and competition. Marketable securities and cash equivalents in the amount of \$576,972 are designated at December 31, 2019 and 2018.

*Net Assets With Donor Restrictions* – Net assets subject to donor or grantor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Contributions restricted by donors are recorded as increase in net assets without donor restrictions if the restrictions expire in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Special Olympics North Carolina, Inc.  
Notes to Financial Statements  
December 31, 2019 and 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue and Revenue Recognition

Revenue is recognized when an unconditional promise to give is received or when earned and are considered available for the general games program of the Organization, unless specifically restricted by the donor. The Organization is the beneficiary under various wills and trust agreements; the total amounts to be received of which is not presently determinable. Such amounts are recorded when the proceeds are measurable.

The Organization recognizes conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - when the conditions stipulated by the donor are substantially met.

In-kind contributions are reflected as contributions at their estimated fair value at the date of donation. The Organization reports gifts of land, buildings, equipment and other nonmonetary contributions as without donor restriction support unless explicit donor stipulations specify how the donated assets must be used.

The Organization has adopted Accounting Standards Updates (ASU) No. 2014-09 - *Revenue from Contracts with Customers (Topic 606)* and No. 2018-08 - *Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605)*. Analysis of various provisions of this standard resulted in no significant changes in the way the Organization recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and from North Carolina income taxes, accordingly, no income taxes have been provided in the accompanying financial statements.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

Special Olympics North Carolina, Inc.  
Notes to Financial Statements  
December 31, 2019 and 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Subsequent Events

The Organization has evaluated events and transactions that occurred between December 31, 2019 and March 17, 2020 which is the date the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

3. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise of the following as of December 31:

	<u>2019</u>	<u>2018</u>
Cash and cash equivalents	\$ 1,282,464	\$ 1,466,418
Marketable securities	5,639,319	4,655,826
Receivables	<u>193,796</u>	<u>205,250</u>
Total financial assets	7,115,579	6,327,494
Less amounts not available for general expenditures within one year:		
Current obligations under capital lease	<u>(7,427)</u>	<u>(6,877)</u>
Total financial assets available to meet general expenditures within one year	\$ <u>7,108,152</u>	\$ <u>6,320,617</u>

Board-designated amounts could be made available, if necessary for general expenditures and are therefore reflected in the amounts above.

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization is also supported by restricted contributions. Because a donor or grantor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resource to meet those responsibilities to its donor or grantor. Thus, financial assets may not be available for general expenditures within one year

4. FAIR VALUE MEASUREMENTS

The Organization follows FASB ASC 820, *Fair Value Measurements and Disclosures*, which establishes a single definition of fair value and a framework for measuring fair value in generally accepted accounting principles (GAAP). At December 31, 2019 and 2018, the Organization had exchange traded funds, mutual funds, and, land held for investment that were carried at fair value for which the disclosure requirements of FASB ASC 820 applies.

Special Olympics North Carolina, Inc.  
Notes to Financial Statements  
December 31, 2019 and 2018

4. FAIR VALUE MEASUREMENTS (Continued)

FASB ASC 820 establishes three levels of inputs that may be used to measure fair value: Level 1: Quoted prices in active markets for identical assets or liabilities at the measurement date; Level 2: Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active market for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities; or Level 3: Unobservable inputs that are supported by little or no market activity and that reflect the Organization's own assumptions about market participants and prices.

Fair value of assets measured on a recurring basis at December 31 are as follows:

<u>2019</u>	<u>Fair Value</u>	<u>Fair Value Measurements Using</u>		
		<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Mutual funds	\$ <u>5,639,319</u>	\$ <u>5,639,319</u>	\$ _____	\$ _____
<u>2018</u>	<u>Fair Value</u>	<u>Fair Value Measurements Using</u>		
		<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Mutual funds	\$ <u>4,655,826</u>	\$ <u>4,655,826</u>	\$ _____	\$ _____

5. MARKETABLE SECURITIES

Marketable debt and equity securities are reported at fair market values based on quotations obtained from national securities exchanges or brokerage firms.

At December 31, 2019 and 2018, the aggregate fair market value of marketable securities exceeded their aggregate cost by \$1,609,942 and \$853,207, respectively. The Organization realized gains of \$4,589 and \$99,882 from the sale of marketable securities for the years ended December 31, 2019 and 2018, respectively. For purposes of determining the gain or loss on a sale, the cost of marketable securities is based on the average cost of all shares of each such investment fund at the date of sale. Unrealized appreciation (depreciation) related to marketable securities was \$756,736 and \$(563,258) for the years ended December 31, 2019 and 2018, respectively. The Organization incurred investment fees of \$30,191 and \$35,318 for the years ended December 31, 2019 and 2018, respectively.

6. CONTRIBUTED SERVICES, FACILITIES AND MATERIALS

The Organization recognizes contributions of services received if such services (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not contributed. Contributed specialized services, facilities, advertising, printing, property and equipment in the amounts of \$2,205,995 and \$2,210,031 have been recognized in the accompanying statements of activities for the years ended December 31, 2019 and 2018, respectively.

Special Olympics North Carolina, Inc.  
Notes to Financial Statements  
December 31, 2019 and 2018

7. JOINT COST ALLOCATION

The Organization accounts for all joint activity costs in accordance with FASB ASC 958-720-20, *Accounting for Costs of Activities of Not-For-Profit Organizations and State and Local Governmental Entities That Include Fund Raising*. This statement requires that certain criteria be met before joint activity costs are allocated between functions. If the criteria are not met, all joint activity costs are considered fund raising costs.

Joint cost activity related to telemarketing costs for volunteer recruitment, athlete recruitment and support of programs in the amounts of \$153,866 and \$179,649 for the years ended December 31, 2019 and 2018, respectively have been allocated as follows:

	<u>2019</u>	<u>2018</u>
Programs and games	\$ 115,400	\$ 134,640
Fundraising	<u>38,466</u>	<u>45,009</u>
	<u>\$ 153,866</u>	<u>\$ 179,649</u>

8. EMPLOYEE BENEFIT PLANS

The Organization has a defined contribution pension plan, which covers all permanent employees that have completed one year of service. Contributions are made to the plan at 3% of the participants' gross salary. Retirement expense was \$35,772 and \$35,940, for the years ended December 31, 2019 and 2018, respectively.

In 2018 the Organization's Board approved the establishment of a deferred compensation plan for two key positions under IRC section 457(b). The plan became effective January 1, 2019 and allows for employer elective contributions but does not allow for employee contributions. The Board approved contributions to the plan of \$25,000 for each year ended December 31, 2019 and 2018. The contributions were funded subsequent to each year end.

9. RELATED PARTY TRANSACTIONS

Special Olympics Inc. (SOI) distributes mailings to individuals and corporations requesting contributions on behalf of the Organization. SOI also collects contributions from its website and through other fund raising initiatives on behalf of the Organization. SOI collects these contributions and remits them to the Organization. SOI also awards grants to the Organization. Total revenue from SOI recognized during the years ended December 31, 2019 and 2018 was \$914,194 and \$837,045, respectively, of which \$101,904 and \$87,112, respectively, was in accounts receivable at December 31, 2019 and 2018.

The Organization recorded dues, planned giving collaborative, and other various payments to SOI of \$167,837 and \$156,793 for the years ended December 31, 2019 and 2018, respectively. As of December 31, 2018, \$10,545 was due to Special Olympics, Inc. for the planned giving collaborative.

Members of the board and employees contributed \$36,279 and \$72,053 to the Organization in 2019 and 2018, respectively.

The Organization received donated legal services from the firm of a member of the board of \$3,600 for the year ended December 31, 2018.

Special Olympics North Carolina, Inc.  
Notes to Financial Statements  
December 31, 2019 and 2018

10. LEASES

Operating Leases

The Organization leases facilities under non-cancelable operating leases scheduled to expire at various dates through September 2026. Total rental expense under these leases was \$205,464 and \$201,265 for the years ended December 31, 2019 and 2018, respectively. The Organization's Raleigh and Charlotte facility leases both have options to renew for an additional five years.

Certain of these facility lease agreements include rent abatement and contain rent escalation clauses; thus, payments under these facility leases vary during the term of the related lease. FASB ASC 840, Leases, requires that rental expense be recognized on a straight-line basis. As such, rental payment more than rental expenses in the amount of \$10,212 and \$6,358 has been reflected in the accompanying statements of activities for the years ended December 31, 2019 and 2018, respectively. Deferred rent is \$179,415 and \$189,627 at December 31, 2019 and 2018, respectively.

Future minimum lease payments under non-cancelable operating lease agreements at December 31, 2019 are as follows:

2020	\$ 182,620
2021	174,118
2022	174,110
2023	178,463
2024	182,641
Thereafter	<u>328,641</u>
Total	<u>\$ 1,220,877</u>

Capital Leases

In February 2018 the Organization acquired a capital lease for copiers in the amount of \$49,810 with an effective interest rate of 0.021% expiring April 2023. The cost of the copier under capital lease is included in the statement of financial position under the caption office equipment and technology. The cost of the copier was \$38,571 at December 31, 2019 and 2018, respectively. Accumulated amortization on the leased copiers at December 31, 2019 and 2018 was \$15,428 and \$7,714, respectively. Amortization of assets under capital lease is included in depreciation expense.

The future minimum lease payments required under the capital lease and the present value of the net minimum lease payments at December 31, 2019, are as follows:

Year ending December 31:

2020	\$ 9,320
2021	9,320
2022	9,320
2023	<u>3,883</u>
	31,843
Less amounts representing interest	<u>3,926</u>
Present value of net minimum lease payments	27,917
Less current obligations under capital lease	<u>7,427</u>
Noncurrent portion of capital lease obligations	<u>\$ 20,490</u>

Special Olympics North Carolina, Inc.  
Notes to Financial Statements  
December 31, 2019 and 2018

11. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes at December 31:

	<u>2019</u>	<u>2018</u>
Subject to expenditure for the specified purpose:		
County sports programs	\$ 53,000	\$ -
Special events	<u>50,000</u>	<u>-</u>
	<u>\$ 103,000</u>	<u>\$ -</u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time for the years ended December 31, 2019 and 2018 as follows:

	<u>2019</u>	<u>2018</u>
Satisfaction of purpose restrictions		
Sponsorship	\$ -	\$ 25,000
Passage of time:		
Contributions	<u>-</u>	<u>100,000</u>
	<u>\$ -</u>	<u>\$ 125,000</u>

12. CONCENTRATIONS

The NC Law Enforcement Torch Run for Special Olympics is an annual initiative that involves hundreds of law enforcement officers representing more than 200 agencies throughout the state raising awareness and funds for SONC. The fundraising is carried out through a multitude of special events held during the year such as golf tournaments, polar plunges, 5K races, Tip-A-Cop promotions, Building Sits and more. The officers also accept donations from the public in exchange for an annual commemorative T-shirt. Additionally, the officers raise funds through sponsorships from corporations and businesses. The Law Enforcement Torch Run® for Special Olympics is officially endorsed by the International Association of Chiefs of Police, the North Carolina Association of Chiefs of Police, the National Sheriff's Association, the North Carolina Sheriff's Association, the International Association of Campus Law Enforcement Administrators, the National Association of School Resource Officers, NC Association of School Resource Officers, NC Department of Justice and the NC Department of Public Safety. The Organization derived approximately 17% and 18% of its revenues from contributions generated through the NC Law Enforcement Torch Run during the years ended December 31, 2019 and 2018, respectively.

Approximately 34% and 42% of the Organization's receivables were due from Special Olympics, Inc. at December 31, 2019 and 2018, respectively. Approximately 17% of the Organization's receivables was due from one contributing organization at December 31, 2019.

Approximately 17% and 62% of the Organization's payables were due to one and four vendors at December 31, 2019 and 2018, respectively.

Special Olympics North Carolina, Inc.  
Notes to Financial Statements  
December 31, 2019 and 2018

13. CONDITIONAL GRANT

During the year ended December 31, 2019, the Organization received a conditional grant totaling \$345,000. During 2019 the Organization received and recorded grant revenue of \$172,500 as conditions were met. The remainder of the grant, \$172,500, is due upon meeting certain conditions. As these conditions have not been met as of December 31, 2019, they have not been recorded as grant revenue in 2019.

During the year ended December 31, 2018, the Organization received a conditional grant totaling \$250,000. During 2018 the Organization received and recorded grant revenue of \$112,500 as conditions were met. The remainder of the grant, \$137,500 is due upon meeting certain conditions. As these conditions have not been met as of December 31, 2018, they have not been recorded as grant revenue in 2018.

14. FUNCTIONAL EXPENSES

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include facility rental and utilities which are allocated on a square footage basis, as well as salaries, payroll taxes, benefits, uniform and clothing, meals, housing, awards and recognition, subscriptions and resources, and telephone, which are allocated on the basis of estimates of time and effort.

15. SUBSEQUENT EVENTS

Subsequent to year end, the Organization's marketable securities experienced significant decreases in market value due to market fluctuations resulting from the impact of the coronavirus pandemic. In addition, the Organization has cancelled several events in 2020 due to concerns regarding the virus, and these cancellations may adversely affect 2020 revenues. The long-term impact of this matter is not presently determinable and, as a result, no adjustment has been made to these financial statements.